JAN3181 NW

Washroom Services & Associated Products & Services

Contracting Authority NWUPC | Contact Myles Woodman | Phone 0161 234 8017 | Email myles.woodman@nwupc.ac.uk

Key Information

Framework Start Date	01/05/2025
Current End Date	30/04/2027
Procurement Regulation	PCR2015

Framework Suppliers 8

Banner Group Limited
Bunzl Cleaning and Hygiene Supplies
ECO HYGIENE CARE LTD
Elis UK Ltd.
Hygienic Holdings Ltd.
Personnel Hygiene Services Limited
Rentokil Initial UK Ltd
Wessex Products (Leasing) Ltd.

Lot Information

01 : Washroom Services - Lots 1-13
- Elis UK Ltd.
- Hygienic Holdings Ltd.
- Personnel Hygiene Services Limited
- Rentokil Initial UK Ltd
- Wessex Products (Leasing) Ltd.

14 : Period Dignity Solutions
- Banner Group Limited
- Bunzl Cleaning and Hygiene Supplies
- ECO HYGIENE CARE LTD
- Personnel Hygiene Services Limited

Scope of Requirements

Hygiene Waste Collection and Disposal Services
Non-clinical offensive waste not containing pharmaceutical or chemical substances.
Air Care Products & Replenishment Services
The supply of Air Care Systems
Fulfilment and maintenance services for Air Care Systems
Hand Care and Drying Products and Services
The supply of dispensers for hand care products, on lease or through outright purchase including the supply of corresponding consumables as part of a fulfilment contract in conjunction with the supply of dispensers. Note: the supply of consumables in isolation is not included within the scope of this agreement.
The supply of hand drying facilities on lease or through outright purchase including the supply of corresponding consumables as part of a fulfilment contract in conjunction with the supply of dispensers. Note: the supply of consumables in isolation is not included within the scope of this agreement.
The supply of hair dryers and styling tools for a washroom or changing facility.
Vending Solutions
The provision of vending machines for washroom related and personal hygiene products
Fully Serviced
Installation and Maintenance only

In addition to the above, the Framework Agreement includes the provision of the following services within the scope of the agreement on a non-mandatory basis:
Water Management Products and Services
The provision, installation and maintenance of water conservation, sanitisation, flow, odour and other water management devices and services.
Clinical Waste and Sharps Disposal
The provision of appropriate containers for the safe and hygienic collection and disposal of categories of clinical waste including but not limited to:
Infectious and non-infectious clinical waste.
Sharps and related waste (both medicinally and non-medicinally contaminated)
Servicing of the above-mentioned receptacles on a variety of service frequencies to be determined at call off.
Matting
The supply of a range of Hygiene Matting options including fitted and loose lay indoor and outdoor mats.
First Aid Products & Replenishment Services
The supply and replenishment of First Aid products

Lot 14 Period Dignity Solutions
Menstrual Cups - Medical grade silicone cups available in various sizes
Period Pants -Washable, available in various sizes, cuts and accommodating different levels of flow protection.
Pads- Washable, available in different sizes accommodating different levels of flow protection. Accompanying wet bags for storage and use 'on the go.'
Panty Liners- Washable. Accompanying wet bags for storage and use 'on the go.'
Non-reusable Period Products: to be safe, sustainably sourced, with a low environmental impact.
Pads - Available in different sizes accommodating different levels of flow protection.
Tampons - Applicator and non-applicator tampons. Available in different sizes to accommodate different levels of flow protection.
Panty Liners

Accessibility

NWUPC
CPC
APUC
HEPCW
LUPC
NEUPC
SUPC

Call Off Method

Direct Award
Call off Contract

Responsible Procurement

Recognising both the environmental and social risks associated with products, with the award criteria, suppliers were asked questions on the following topics:

- Packaging Utilised
- Supply Chain Transparency & Labour Conditions
- Waste Management
- Reduction in Carbon in Transportation
- Delivering Social Value

This framework agreement focused more on responsible procurement than the previous agreement and some details on what suppliers responded to the above areas can be seen below;

- Suppliers will aim to divert 95%-100% of waste from landfill from member institutions on Lots 1 - 13
- Suppliers are able to offering fully recycled and recyclable packaging made from up to 100% recycled material and able to be fully recycled when used on all lots.
- Products supplied through the agreement are also made up to 80% recycled material and sourced from sustainable sources on all lots.
- Use waste to energy solutions where possible, allowing waste to become a sustainable power source on Lots 1 – 13.
- Suppliers are working towards net Zero targets of circa 2040 and continuous improvement of carbon optimisation on all lots.
- Use of Electric Vehicles and self-propelled vehicles for end deliveries on all lots.
- EcoVadis Medal awarded Social Value policy and offerings available from suppliers on all lots.
- Social Value consultation with members to have a fit for purpose offering by fully understanding your requirements on all lots.
- All suppliers are dedicated to our cause of promoting period dignity education through the agreement. Suppliers will be able to work with members to create programmes and educational pieces to help promote period dignity education in establishments via lot 14.

Added Value

• More advantageous pricing based on economies of scale from aggregated spend from members, with new suppliers entering the framework keeping pricing competitive.
• A detailed Specification of Requirements is provided with detailed service standards and reporting requirements establishing a process for performance monitoring.
• The call-off Terms and Conditions have been established at framework. These incorporate elements such as: service frequency/volume variation, disruption to service delivery, consolidation of contracts and exit planning.
• Reduced administrative effort and associated cost savings.
• Multiple methods of call-off including direct via ranking, desktop exercise and full mini-competition including permitted variation of weightings
• Supporting call-off documentation is provided in the form of a mini-competition template and a direct award template to ensure that agreement users ensure that call off contracts are brought within the terms of the agreement.
• Added value services are incorporated including online account portals, 'greener' waste disposal routes e.g. RDF and waste to energy offerings
• Lot 14 covers both product supply and educational support for period dignity initiatives. The lot focuses on products which are safe, sustainably sourced, and with a low environmental impact. Access to the lot is broad covering students, staff, and the wider community where the community is engaged in a period dignity scheme led by a Member Institution. Sales may be through the institution or direct from the end user and may include product delivery to the premises of the Member Institution or, where required, delivery to a personal address.
• Custom period dignity offerings available to members via lot 14 and can be tailored to what the information the member would like as part of the campaign.
• The development of a longer-term relationship with suppliers which is mutually beneficial.
• The Framework allows for the flexibility to determine specific requirements at the call off stage.
• Framework Agreements support longer term business planning as they span a period of typically four years and allow some stability from market fluctuations.
• NWUPC and your Consortium will provide contract management support to you should you experience any issues with suppliers and will act in your best interests.

For further information, please refer to the Buyers Guide

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